



18<sup>th</sup> May, 2015

## PRESS RELEASE

### STANDALONE ANNUAL RESULTS OF VINDHAYA TELELINKS LIMITED

Particulars	Quarter Ended		Year Ended	
	31 <sup>st</sup> March 2015	31 <sup>st</sup> March 2014	31 <sup>st</sup> March 2015	31 <sup>st</sup> March 2014
Total Income from Operations (Rs. in Lacs)	25359.03	14257.02	65153.27	42415.37
EBITDA (Rs. in Lacs)	5350.20	2056.21	10886.45	5345.36
EBIT (Rs. in Lacs)	5012.70	1901.06	9881.12	4792.54
Profit After Tax (Rs. in Lacs)	3620.11	959.70	5784.86	2086.23

Vindhya Telelinks Limited, a Company belonging to M P Birla Group, has posted its best ever performance in its history, both in terms of total Revenue and Profit from Operations in the year ended 31<sup>st</sup> March, 2015. The total Revenue and Profit After Tax increased to Rs.65153.27 Lacs and Rs.5784.86 Lacs respectively as compared to Rs.42415.37 Lacs and Rs.2086.23 Lacs in previous year. The increased scale of operations with better product mix and quantum jump in exports contributed to the improved performance of the Company.

The EPC vertical recorded growth in terms of both revenue and profit contributing to the overall performance of the Company. The order book position of Company's EPC Vertical is quite healthy. It has confirmed orders over Rs.1400 Crores on hand which include prestigious order from Bharat Sanchar Nigam Ltd.(BSNL) for rolling out state-of-art Intrusion Proof Optical Fibre Cable Network for Defence Services in the states of Himachal Pradesh, Punjab, Haryana and Delhi & NCR and another big project worth Rs.470Crores for strengthening of Power Distribution Network under special plan(BRGF-Phase II) in select districts in the state of Bihar. The Defence Project is progressing smoothly as per approved plan.

The domestic telecom cable is expected to grow at a reasonable pace over the medium-term but competitive conditions are likely to persist.



Works : i) Plot No.1, Udyog Vihar, P.O. Chorhata, Rewa - 486 006 (M.P.)  
ii) Plot No. 1-C & 1-D, Udyog Vihar, P.O. Chorhata, Rewa - 486 006 (M.P.)



With a view to achieve a better value addition in certain niche telecommunications cable products, the Company has equipped itself for supplying connectorised assemblies for various carrier network applications and is geared to meet the spiraling demand for such products in the domestic and overseas market places. The Company also envisages a new stream of revenue from Fibre-To-The-Home (FTH) and last mile connectivity cable products and accordingly has equipped itself for manufacturing and supplying products, the full benefit of which is expected to accrue in future which will further add to the performance of the Company.

The Board of Directors have recommended a dividend of Rs.5 per equity share of Rs.10/- each (i.e.50%) for the year ended 31<sup>st</sup> March, 2015.

**HIGHLIGHTS:**

For the Quarter Ended 31<sup>st</sup> March 2015:

- Total Income from operations of Rs. 25359.03 Lacs up by 58.50% \*
- EBITDA of Rs. 5350.20 Lacs up by 131.61% \*
- EBIT of Rs. 5012.70 Lacs up by 140.63% \*
- PAT of Rs.3620.11 Lacs up by 277.37 %\*

\* As compared to Quarter ended 31<sup>st</sup> December 2014

For the year 2014-15:

- Total Income at Rs.65153.27 Lacs, up by 53.60% \*
- EBITDA at Rs.10886.45 Lacs, up by 103.66 %\*
- EBID at Rs.9881.12 Lacs up by 106.18 %\*
- PAT at Rs.5784.86 Lacs, up by 177 %\*.
- EPS at Rs.48.81 up by 2.77 times \*

\* As compared to previous year.

